

CONSULTING



Ad Hereijgers, Director UK and Sustainability Lead

Northern Ireland Housing Conference, Belfast, March 20th 2024

## RITTERWALD

## **RITTERWALD** advises the residential real estate sector in Europe and has expanded its services with the establishment of HYSTAKE

## Introduction RITTERWALD and HYSTAKE



Since 2011 RITTERWALD is a pan-European consulting firm (35+ consultants)

- Applying proven European business concepts in housing and energy management
- Developing sustainability strategies as part of business planning
- Engaging pan-European industry network for international lenders and investors

## HYSTAKE

In 2023 RITTERWALD co-founded HYSTAKE Investment Partners a pan-European investment boutique

- Focus on tailor-made and long-term optimal capital allocations
- Advising businesses and investors on corporate, portfolio and investment strategy issues as well as increasing ESG requirements
- Accompanying transactions, M&A, restructurings and refinancing measures

HYSTAKE and RITTERWALD collaborate to provide a comprehensive approach to advising clients on real estate investments, as well as restructuring and operational support for companies

HYSTAKE's and RITTERWALD's exceptional blend of operational, strategic, and capital market-related consulting delivers unparalleled value to their clients

## RITTERWALD

provided by RITTERWALD

# With various services RITTERWALD enables social housing providers to demonstrate and enhance their ESG credentials

### RITTERWALD's sustainability services



SUSTAINABILITY SERVICES

SUSTAINABLE HOUSING

ABOUT

More information about our sustainability services can be found on our refreshed website:

https://www.sustainable-housing.eu

## SUSTAINABLE SOLUTIONS FOR HOUSING PROVIDERS ACROSS EUROPE

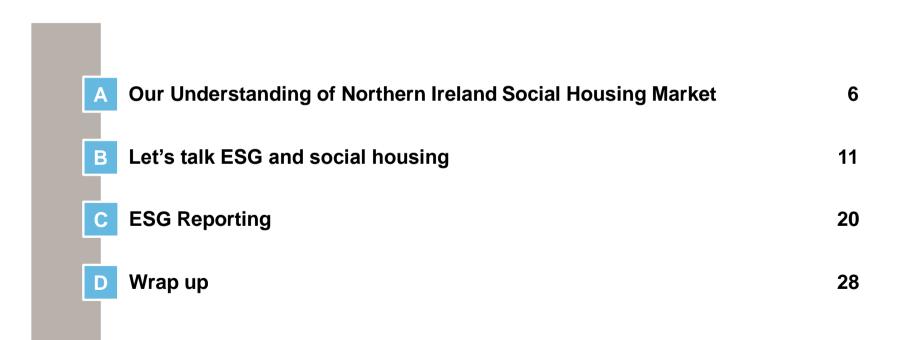
NEWS

More requirements from lenders and investors, regulations from governments and demands from stakeholders – the relevance for housing providers to show their corporate sustainability performance grows.

LIBRARY





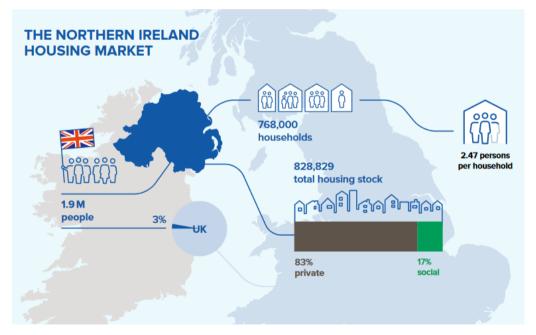


CONTENT





#### Northern Ireland Housing Market



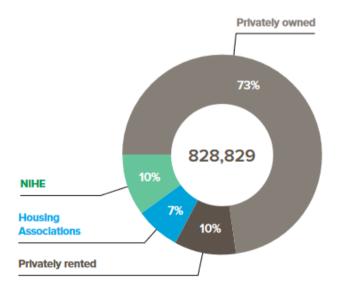
#### **HOUSING MARKET**

- Social housing in Northern Ireland developed in parallel to the post-war growth of Council housing in the UK
- Social Housing played an important role at the end of the 1960s with the start of The Troubles
- As of March 2023, there were 45,105 people on the Housing Executive waiting list

→ Northern Ireland housing bodies call on new government to make housing priority in Programme for Government (PfG)



### Northern Ireland Housing Stock at a glance: NIHE and NIFHA

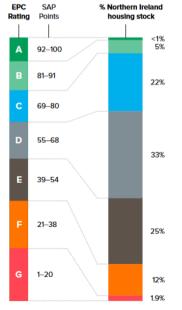


#### **SOCIAL HOUSING**

- Following the start of the protests, the Housing Executive Act was enforced in 1971 and gave birth to the Northern Ireland Housing Executive (NIHE):
  - NIHE took over local housing responsibilities from the 61 local councils
  - NIHE engaged in improving the housing conditions across Northern Ireland by building new homes and renovating or demolishing unfit dwellings
- The Northern Ireland Federation of Housing Associations
   (NIFHA) was created in 1977 to represent the -now- 20 Registered
   Housing Associations active in Northern Ireland
- In 2023, about 17% of the total housing stock in Northern Ireland is social and affordable rented homes, provided by the NIHE (60%) and Registered Housing Associations (40%)



#### Challenge is pathway to net zero of legacy housing stock

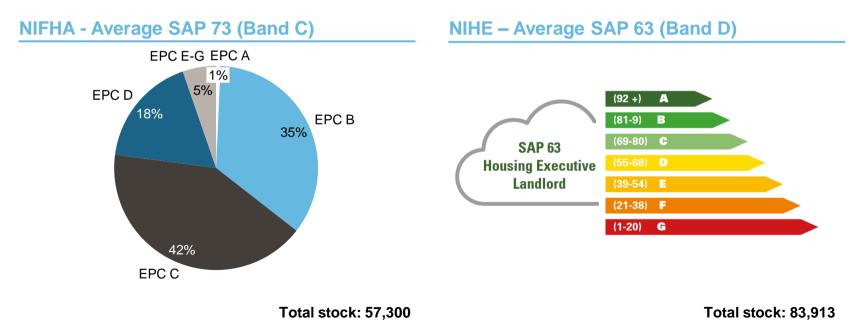


- A report published in May 2023 by the Forum for a Better Housing Market found that 75% of the Northern Ireland housing stock (800,000 home+) is below EPC rating band C.
- In **2021**, the **NIHE** published a report **evaluating the cost of retrofitting NI dwellings** to EPC band C or B.
  - Retrofitting to a band C would cost £2.4bn, with a mean cost of £6,200 per dwelling,
  - Retrofitting to a band B would cost £9.2bn, with a mean cost of £15,600 per dwelling
- To contribute to the UK Net-Zero emissions 2050 target, the Northern Ireland Assembly approved the Climate Act in 2022, which sets out the decarbonisation targets for the region.
- In response to this legislation the Northern Ireland Executive developed the "Path to Net Zero Energy" action plan, which details several measures contributing to decreasing carbon emissions by 48% by 2030 and becoming net-zero by 2050: ambition to create a multi-year Energy Efficiency Programme with a fabric-first approach to housing retrofit





### EPC Ratings of NIFHA and NIHE



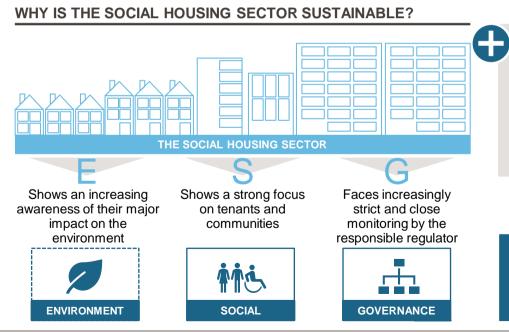
## B

## Let's talk ESG and social housing



# ESG evolved from a niche into a mainstream market for sustainable finance in the housing industry and is here to stay

## ESG is anything a housing association does and stands for



- Growing importance for Debt Capital Markets (DCM)
- Housing Associations are Social at their core and show strong Governance through regulatory requirements
- Enhancing Environmental measures is the main challenge

Housing Associations work on their ESG Strategy and should position ESG at the core of their business operations: from nice to have to must have

Source: RITTERWALD



# The mission is to align the climate transition planning (towards net zero carbon) of lenders and borrowers

## Climate transition plans example from banks serving Northern Ireland housing sector







# Gaps in data and uniform guidance hamper the tracking of financial sector net zero commitments and transition

### Financial sector net zero commitments and transition

Some quantitative metric(s) with partial consistency across frameworks Limited quantitative metrics(s) with limited consistency across frameworks

No quantitative metric(s) proposed by the frameworks



GHG emission metrics					
Historic and current GHG emissions					
GHG emission targets (short, medium and long term)					
Alignment assessment with a benchmark, including the Paris Agreement					
Use of offsets as a stand-alone metric (current and future use)					
Portfolio composition metrics					
Portfolio share in low GHG assets and climate solutions					
Portfolio share in assets consistent with net zero, or with targets based on an alignment assessment					
Portfolio share in carbon-intensive assets and assets exposed to transition risks and phase-out					
Investment allocation practices driving GHG emission reductions					
Overall portfolio composition and sector coverage					
Engagement metrics					
General engagement/stewardship practices					
Voting procedures and practices					
Engagement escalation process					
Collaborations and alliance engagements					
Advocacy-based activities					
Strategy and governance metrics					
Remuneration linked to climate performance					
Management/Board oversight and accountability					
Integration of climate considerations in internal reporting and analytical processes					

Integration of climate considerations in strategic decision-making and investment strategies General strategy on climate goals and transition plans



# Housing Associations are Social at their Core, Governance Metrics are often yes/no – Environmental Metrics as main challenge

### Insights into data availability from CSHL holders

Data in the Environmental Dimension is often hard to gather due to:

- Lack of consistency: Changing calculation methods throughout the years make comparison difficult
- Measured values are captured by third parties no direct access
- Quantitative data needs updating and structure to account for changes in portfolio

#### Data in the Social Dimension shows:

- Most Social data relies on qualitative measures (case studies, examples)
- Quantitative criteria are often already established by the regulator
- Well-established and acknowledged definitions

#### Data in the Governance Dimension show:

- G
- Most Governance data relies on qualitative measures (case studies, policies)
- Housing Associations struggle the most with providing concise answers for their Sustainability Committment (Materiality Analysis, Climate transition plans etc.)
- These new strategic documents are only recently emerging and are linked to E data



# European lender survey: Growing ESG relevance leads to the need for enhanced ESG data management in the housing industry

## Survey on ESG data requirements among lenders and investors in Europe

#### **CONTEXT AND SURVEY DESIGN**

- Increase in **regulatory** and **legal ESG requirements** for the **housing industry**
- RITTERWALD conducted a survey to get a better understanding of lenders and investors' interest in ESG data
- Questions on sustainable finance products, alignment of carbon emission reduction targets between lenders and housing providers, environmental data requirements from lenders to housing providers, relevance of climate related KPIs

#### PARTICIPANTS



#### **OUTCOME AND TAKE-AWAYS**

 High emphasis on energy-related KPIs about the stock: EPC rating, and energy consumption particularly. Climate-related financial risks also of high interest



 In general, KPIs dealing with use of the building (unveil the need for regular and reliable information/data collection)

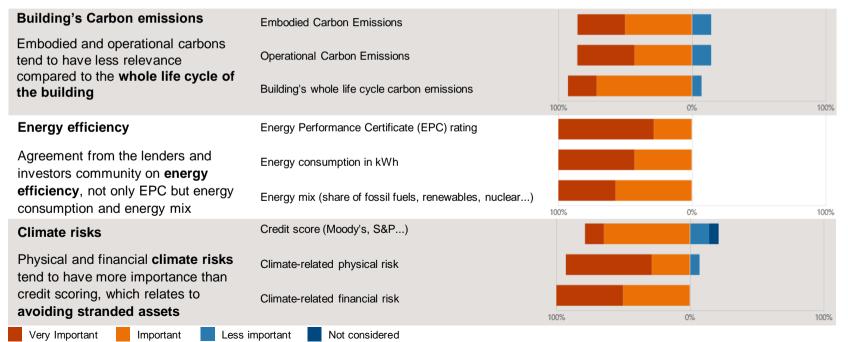


- Medium-term alignment preferred (3-5 years) when ESG data will need to be certified but different opinions on alignment time horizon
- Danger of stranded assets translates into investments directed towards environmental purposes with sustainability-linked loans & bonds, green loans & bonds



# European lender survey: EPC rating still most used, but carbon emissions and climate related -physical- risk data gain importance

### Climate related KPIs of borrowers important for lenders and investors

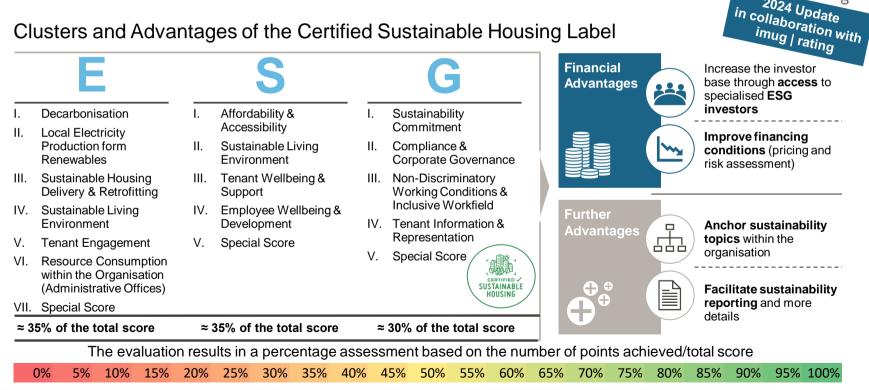




## RITTERWALD

### **RITTERWALD's Certified Sustainable Housing Label is a thorough** certification process with ESG Catalogue of circa 50 Criteria imug/rating 2024 Update

Clusters and Advantages of the Certified Sustainable Housing Label











Best Practices with UK holders of Certified Sustainable Housing Label Hosted by Metropolitan Thames Valley

## Best practice Meeting 2023

Label holders attending:







Energy Consumption

- Production of renewable energy
- Support services to tenants
- Materiality analysis



Walsall Housing Group (whg) awarded as latest label holder

- Special scores Environmental and Social dimensions
- whg
- Convene ESG data platform (successfully finished)
- Convene ESG data platform (in progress)



## RITTERWALD

## Three Housing Associations in Northern Ireland are already reporting against the SRS

## Housing associations reporting against SRS

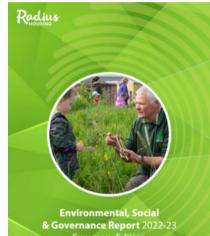
## CHOICE HOUSING



#### CONNSWATER



#### **RADIUS HOUSING**



Summary Edition The Radius Sustainable Way

Together - we make it happen, we make it co



# Sustainability regulatory requirements result in action plans for carbon reductions by housing providers, lenders and investors

## Evolving regulatory frameworks in the UK

	Indirectly relevant for Relevan Housing Companies Housing	nt for g Companies					
	UK Sustainability Reporting Laws & Regulation						
	How is sustainability addressed in investment objectives?	what is (ecologically) sustainable?         bending         UK Green Taxonomy         Classification system that shall         define the requirements for         sustainable corporate activity	Who has to report on sustainability and what has to be reported about?				
Description Regulation	SDR <sup>1)</sup> SDR <sup>1)</sup>		Sustainability Reporting				
	Specifies disclosure obligations of financial market participants towards investors and asset owners		SECR <sup>2)</sup> Disclosure of energy use, carbon footprint, and GHG emissions in annual financial reporting	CRFD <sup>3)</sup> TCFD Streamlined TCFD Reporting			
Target group	Mainly financial sector (investors, banks, creditors)	Not clear yet	Impact on private companies to which 2 of the criteria apply: >250 employees net turnover > £36M balance sheet total > £18M	public and private UK companies with over £500M in annual turnover or 500+ employees			
Status	Expected to be finalized and take effect: 2023	Tbd, final implementation decision shall follow in 2023	As of FY 2019	In Effect, expected to change for FY 2023			

1) SDR = Sustainability Disclosure Requirements

2) SECR = Streamlined Energy and Carbon Reporting

3) CRFD = Climate-Related Financial Disclosures



# The connection of the new EU-Reporting Standard (ESRS) with related frameworks shows the comprehensiveness of ESG-reporting

### CSRD/ESRS Topics and their related frameworks and enablers

ESRS Topic	Related frameworks and enablers					
El - Climate Change	TCFD MARGER ALARD TANNING PLAN CONTRACTOR OF					
E2 – Pollution	GAS PROTOCOL					
E3 - Water & Marine Resources	T N Taskforce on Nature related F D Financial Disclosures Convention on Biological Diversity Convention on					
E4 - Biodiversity & Ecosystems	Science Based Targets NETWORK Science and Policy for People and Policy for People and Policy					
E5 - Circular Economy	EU Right-to-repair (or R2R) Directive Microchips Act EU Energy label and Ecodesign EU Strategy for Sustainable and Circular Textiles					
S1 - Own Workforce	TION International Constructions (Constructions)					
S2 - Workers in the Value Chain	Labour Organization GRI Global Compact OECD					
S3 - Affected Communities	Food and Agriculture Organization					
54 - Consumers & end-users	Green Claims Directive Unfair commercial practices directive (UCPD) EU TAXONOMY Consumer rights directive (CRD)					
G1 - Business Conduct	Image: State					





## **RITTERWALD's contribution to the Sustainability Reporting** Standard

### RITTERWALD – an endorser & contributor

#### **WORKING GROUP OF 17 CORE PARTNERS**

- Developed and owned by the social housing sector to collectively tell their ESG story
- SRS is endorsed by 110+ housing associations and 35+ lender and investors
  - Trust in the nature of the SRS (alignment with their ESG credit application questionnaires)
  - Can contribute to cost of infrastructure SRS (secretariat)
- SRS 2.0 released in September 2023
  - introduced reporting on all criteria, or explain the reason behind not reporting (comply or explain)
  - More focus on tenant satisfaction and scope 3 emissions among others



### MAIN CONTENT OF SECTOR STANDARD

- So far, 140+ organisations (110+ housing associations and 35+ lenders and investors) have committed to be adopters/ endorsers of the Standard
- Participating housing associations will report against the standard on an annual basis
- Participating lenders and investors will use the standard in their investment and credit policies, processes and/or product design
- Based on the experience from the UK, RITTERWALD is part of a consortium that launched the first ESG Standard for Community Housing in Australia in March 2023





# Reporting ESG data as a two-sided effort: lenders and borrowers are on the same sustainability journey with similar data challenges

## Overview ESG-Reporting Developments UK Market

### **STARTING POINT 2020**

- Main driver for development of SRS: reduce and simplify the extensive and diverse data requests from lenders in their credit approval policies
- HA can compile selected data of good quality

ESG reporting landscape is still evolving

#### ESG data seem to expand

→ instead of prioritising reduced number of unambiguous data points Lenders cannot always support their ESG performance with proper data

**1. Lenders** should not **request extensive data** in addition to the SRS

2. SRS should focus on less but better data

### **NEED FOR EXTERNAL VERIFICATION**

- Self-certification will no longer be sufficient
- Anticipates future non-financial reporting requirements: Sustainability Disclosure Requirements (SDR)
- Short term: improving the quality of data and reporting → HA can be confident in their target setting
- Open a new world of sustainable finance → diversify lender base

### **NEED FOR BENCHMARKING**

- · Setting standards to uniform/integrated reporting
- Will gain importance for lenders and investors: assess risks, compare borrowers, meet the growing demand for sustainable investment products





## **RITTERWALD's external assessment provides guidance on improvement potential in the publicly available ESG report**

### Performance overview

#### **EXTERNAL ASSESSMENT**

	CRITERIA	Measurement Unit	Insufficient	Sufficient	Good	Great	Evidence (Example)
1	Energy performance existing stock  Distribution of EPC ratings of existing homes	% of Homes • rated A • rated B • rated C		Availability of EPC ratings for >75% of stock	75–95% of stock covered	>95% of stock covered	Graph EPC Distributions
2	Energy performance new construction <sup>®</sup> Distribution of EPC ratings of new homes	<ul> <li>rated D</li> <li>rated E or worse</li> <li>without EPC rating</li> </ul>					
N AL	Carbon emissions Does the housing provider report on CO2 emissions?	Yes/No Quantitative response		Scope 1 and 2 OR embodied and ope- rational carbon emis- sions reported on	Scope 1, 2, AND Operational and embodied carbon emissi- ons reported on	Scope 1, 2, 3, operational and embodied carbon emissions reported on	Breakdown of the scope 1,2 and 3 emissions

#### **EXPLANATION**

- 14 SRS criteria are assessed, out of which 6 are environmental, 4 social and 4 governance-related
- There are 4 levels of evaluation of individual criteria: insufficient, sufficient, good and great
- There are **3 ranking levels of data quality of ESG report**: poor, satisfactory and exemplary
- An additional **Assessment Statement** explains the performance achieved. Furthermore, it provides **recommendations** on **improvement potential** within the evaluated ESG report.



# Until now, 3 Housing Associations have published an ESG Report against the SRS, others are considering?

### Current status ESG-reporting Northern Ireland Housing Associations

Abbeyield alpha alpha housing apex Arbour	ESG REPORTINGS
HOUSING HOUSING	Choice Housing:ESG Report 2022/23ESG Report 2022/23Connswater:ESG Report 2022/23ESG Report 2022/23Radius Housing:ESG Report 22/23ESG Report 22/23
Covenanter Residential Housing Association	APEX:Sustainability Strategy 2023-2026Co-ownership:Climate Change StrategicResponse 2023
Habintes Results Resul	Value for Money Summary 2022/23         Value for Money Statement Review         2022/2023
rura housing association Busing Association TRIANGLE Woodvale	2022/2023       Image: Teacher Statement 2022/23         Rural Housing:       Value for Money Statement 2022/23



# ESG data management is a key enabler for housing associations to demonstrate and enhance their ESG credentials in their ESG report

Leadership is key in developing pathways for ESG data management



Leadership is critical

for ESG Data Management

ESG is developing as an **integral part of the corporate strategy** and trickle down in the day-today business operations



**Data management is boardroom business:** Leadership should acknowledge data as **key asset** next to staffing, capital and its tenants



Demonstrating ESG credentials based on verified data is a powerful tool to prove that the housing association has a **solid (adjusted) risk-return ratio**.

### Pathways

to ESG Data Management



Energy data management needs highest priority: carbon counting, energy efficiencies of homes, energy consumption by tenants.



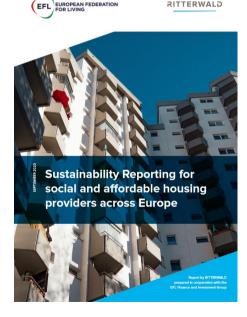
ESG reflects the **intrinsic values of your organisation** embedded in your corporate strategy



RITTERWALD's **Certified Sustainable Housing Label** builds a strong and solid foundation for ESG data **gathering** and **ESG reporting**.

# **RITTERWALD-EFL Sustainability Reporting for social and affordable housing providers across Europe**

## Report published in September 2023 and available on RITTERWALD's website



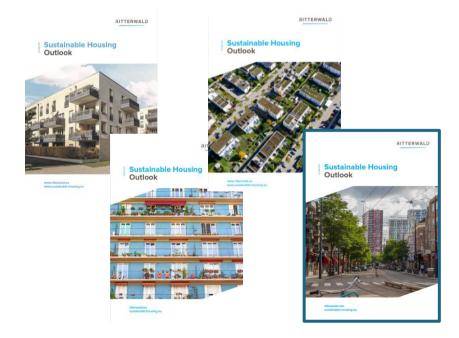
#### CONTENT

- Regulatory and compliance landscape within the EU and the UK
- Guidance to social and affordable housing providers on compliance with current and future sustainability reporting directives and standards
  - CSRD/ESRS in EU
  - SECR and CFRD in UK
- Survey among EFL members: groundwork for future compliance needs with data management, decarbonisation strategies, climate transition planning, and sustainable finance
- Insightful and timely report on the development and implementation of pathways to reduce carbon emissions in residential assets

## RITTERWALD

# The fourth edition of RITTERWALDs Sustainable Housing Outlook focuses on urban (re)development opportunities

## First Edition 06/22, Second Edition 10/22, Third Edition 05/23, Fourth Edition 11/23



#### **CONTENT NOVEMBER 2023**

- Sustainable urban development in the EU under the umbrella of the European Green Deal
- RITTERWALD sustainable urban development examples from the Netherlands
- (Re)development momentum in the UK with the The Levelling-up and Regeneration Bill becoming law
- Northern Ireland's sustainable housing development and regeneration schemes

## RITTERWALD

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## We advise companies. With care and vision.



## RITTERWALD

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