

CONSULTING



Launch Presentation

Offices convene | esg London, 21 February 2024



## RITTERWALD successfully advises the real estate sector in Europe and expanded its services with the establishment of HYSTAKE

#### **RITTERWALD and HYSTAKE**



Since 2011 RITTERWALD is a pan European consulting firm (35+ consultants)

- Applying proven European business concepts in housing and energy management
- Developing sustainability strategies as part of business planning



In 2023 RITTERWALD co-founded HYSTAKE investment partners a pan European investment boutique

- · Focus on tailor-made and long-term optimal capital allocations
- Advising businesses and investors on corporate, portfolio and investment strategy issues as well as increasing ESG requirements

RITTERWALD enables clients to demonstrate and enhance their ESG credentials with various services



## Addressing the need for evidence-based data in ESG reports with a cost-effective external assessment

#### A selection of aligned views

Housing associations are **well positioned** for accessing sustainable bonds and loans. However, better **quality data** on climate risk, social impact, and good governance **must be demonstrated** to retain and grow social and affordable housing as an **investment grade risk adjusted asset class**. Thus, **ESG data** needs to be **verified**.

Explicit attention is called on the need for financial and non-financial quality data

- Bromford's **Imran Mubeen** is actively engaging lenders and investors in Bromford's sustainability performance, introducing 10 golden metrics in their trading updates.
- Lloyd's **Chris Yau** is pointing out that the demand for ESG data from funders will continue to intensify and is calling for action.
- Pension Insurance Corporation's **Celia Franch Lopez** is explaining how lenders want to see housing associations report on environmental data.
- THFC's **Danielle Hughes** is advocating that data are comparable and accurate, especially regarding Greenhouse gas emissions.
- Convene esg's **Arturo Dell** is advocating user-friendly data platforms to manage quality data.

Finally, SfH's chair **Brendan Sarsfield** is calling the housing associations to act now. His call does align with the second annual review of the SRS, in which lenders and investors stated that they want to challenge housing associations to raise the quality of their reporting.

### **RITTERWALD's external assessment provides guidance on improvement potential in the publicly available ESG report**

#### Performance overview

#### **EXTERNAL ASSESSMENT**

	CRITERIA	Measurement Unit	Insufficient	Sufficient	Good	Great	Evidence (Example)
1	Energy performance existing stock <b>0</b> Distribution of EPC ratings of existing homes	% of Homes • rated A • rated B	rated A	Availability of EPC ratings for >75% of stock	75–95% of stock covered	>95% of stock covered	Graph EPC Distributions
2	Energy performance new construction <b>O</b> Distribution of EPC ratings of new homes	<ul> <li>rated D</li> <li>rated E or worse</li> </ul>					
3	Carbon emissions Does the housing provider report on CO2 emissions?	Yes/No Quantitative response		Scope 1 and 2 OR embodied and ope- rational carbon emis- sions reported on	Scope 1, 2, AND Operational and embodied carbon emissi- ons reported on	Scope 1, 2, 3, operational and embodied carbon emissions reported on	Breakdown of the scope 1, and 3 emissions

#### **EXPLANATION**

- 14 SRS criteria are assessed, out of which 6 are environmental, 4 social and 4 governance-related
- There are 4 levels of evaluation of individual criteria: insufficient, sufficient, good and great
- There are 3 ranking levels of data quality of ESG report: poor, satisfactory and exemplary
- An additional **Assessment Statement** explains the performance achieved. Furthermore, it provides **recommendations** on **improvement potential** within the evaluated ESG report.

Ocompleted before the last financial year
Completed in the last financial year

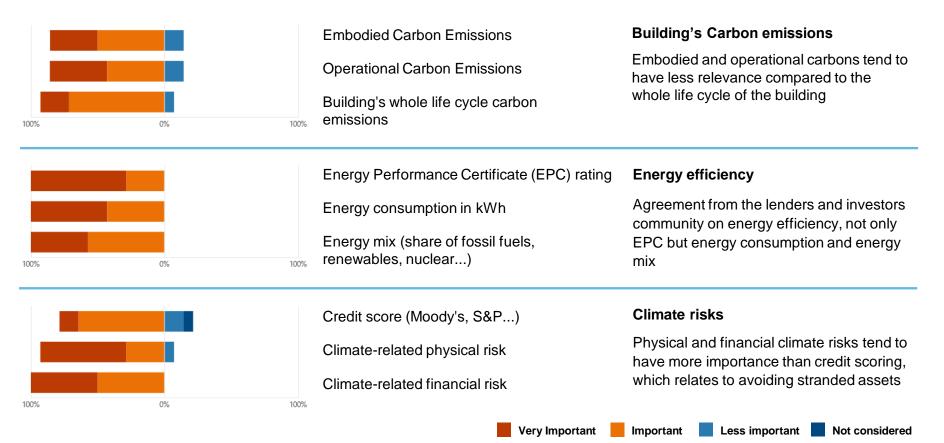
# There is a strong lenders focus on environmental data, making the environmental dimension crucial for obtaining financing

#### Environmental

			LEVELS FOR EVALUATION				Completed before the last linancial year Completed in the last linancial year		
	CRITER	RIA	Measurement Unit	Insufficient	Sufficient	Good	Great	Evidence (Example)	
ENVIRONMENTAL 51 P1 E		performance existing stock <b>9</b> tion of EPC ratings of existing homes	% of Homes • rated A • rated B		Availability of EPC ratings for >75% of stock	75–95% of stock covered	>95% of stock covered	Graph EPC Distributions	
		performance new construction <b>9</b> tion of EPC ratings of new homes	<ul> <li>rated C</li> <li>rated D</li> <li>rated E or worse</li> <li>without EPC rating</li> </ul>						
	•	emissions e housing provider report on CO2 emissions?	Yes/No Quantitative response		Scope 1 and 2 OR embodied and ope- rational carbon emis- sions reported on	Scope 1, 2, AND Operational and embodied carbon emissi- ons reported on	Scope 1, 2, 3, operational and embodied carbon emissions reported on	Breakdown of the scope 1,2 and 3 emissions	
	4 Net zero Does the If so, what	e housing provider have a Net Zero target and strategy?	Yes/No Qualitative response		Strategy including long-term targets only	Strategies including long-term and short-term targets	Strategy with clear action plan including long and short-term targets with assigned responsibilities and/or KPIs	Our target is to reach net zero by 2035 and to reduce carbon by 70% by 2030.	
	What ret in the las	Retrofitting Q What retrofit activities has the housing provider undertaken in the last 12 months, and how do these align with the housing provider's Net Zero strategy?			Provision of single case studies or ge- neral text	Reporting of overall KPIs such as % of all maintenance bud- get targeted to net zero or % of stock that has undergo- ne measures targeted at Net Zero or similar measures	Reporting of overall KPIs such as % of all maintenance budget targeted to net zero or % of stock that has undergone measures targeted at Net Zero (or similar measures) including a plan for the upcoming years and comparison to past year	Retrofitting measures and their respective impact on emissions	
		rsity the housing provider increasing Green Space and ng Biodiversity on or near homes?	Qualitative response		Provision of single case studies or ge- neral text	Provision of various case studies supported by design guidelines and/or internal specifications	Provision of plan for all stock (new build and exisiting) including percentage of coverage etc. incl. KPI	Backyard initiative to renaturate unused parking lots to attract natural wildlife	

# Among lenders in Europe, carbon emissions and climate related physical and financial risk data are of increased importance

#### Environmental among European lenders



# Disclosures requires the housing sector to take social and governance aspects into account

#### Social and Governance

	For hor • R	ent Level or properties that are subject to the rent susing provider report against one or m Rent compared to median private rental rent across the relevant Local Authority Rent compared to the relevant Local Ho	ore Affordability Metrics: sector (PRS)	% of PRS rent % of LHA rent	Just one of the two measures	For both measures	Split between exisiting and new built and both measures, per housing market region	Table on rent levels
SOCIAL	in d Sh	eneral and special purpose housing existing stock hare, and number, of existing homes wned and/or managed) allocated to:	General needs (social rent)     Intermediate rent     Affordable rent     Supported Housing     Housing for older people     Low-cost home ownership     Care homes     Private Rented Sector     Other	% properties Number of properties	Reported without differentiation	Reported with differentiation	Including plan for current development programme	Overview of housing stock
	in i Shi	eneral and special purpose housing new construction <b>2</b> hare, and number, of new homes wned and/or managed) allocated to:						Overview of housing stock, explaining the rationale behind the types of new constructions realised
	W	• Tenant satisfaction What are the results of the housing provider's most recent tenant satisfaction survey?		% of residents satisfied	Reporting on tenant satisfaction without further information	Results of survey provided including meaures specifiying which actions will be taken in order to enhance tenant satis- faction	Results of survey provided including quan- tifiable meaures specifiying which actions will be taken (including time frame and re- sponsibilities) in order to enhance tenant satisfaction	Reference to tenent surveys
GOVERNANCE	Exp	<b>3G risks</b> plain how the housing provider's board e ESG risks incorporated into the housi		Qualitative response	Provision of ESG risk list and approach	Provision of ESG risk matrix including meaures specifying which actions will be taken in order to mitigate risks	Provision of ESG risk matrix including quan- tifiable meaures specifiying which actions will be taken (including time frame and re- sponsibilities) in order to mitigate risks	Visualisation of strategy to manage ESG risks
	Ho	nvironmental impact ow is environmental impact considered nen procuring goods and services?		Qualitative response	Report on having sustainability requirement standards in place	Report on having sustainabi- lity requirement standards in place and elaborate on the specific policies in place incl. the main contents	Report on having sustainability require- ment standards in place and elaborate on the specific policies in place incl. the main contents plus introduce a best practice / concrete measure	Overview of sustainability requirement standards with a supplementary best practise case study
	Ho	ofessional development ow does the housing provider support t evelopment of its staff?	he professional	Qualitative response	Report % of overall employees with sig- nificant training	Report % of employees and competence fields targeted	Report % of employees and competence fields targeted plus by role of employee	Visualisation of training groups incl. share of emp- loyees targeted and reached by those
	Ho	uality Diversity Inclusion (EDI) ow is the housing provider ensuring equ clusion (EDI) across its staff?	uality, diversity and	Qualitative response	Report on recruit- ment policies	Report on recruitment policies and % of employees receiving awareness training	Report on recruitment policies, % of emp- loyees receiving awareness training and engagement in EDI promotion groups	Paragraph on EDI and respective programmes

# Social and governance KPIs also gain importance by investors and lenders across Europe

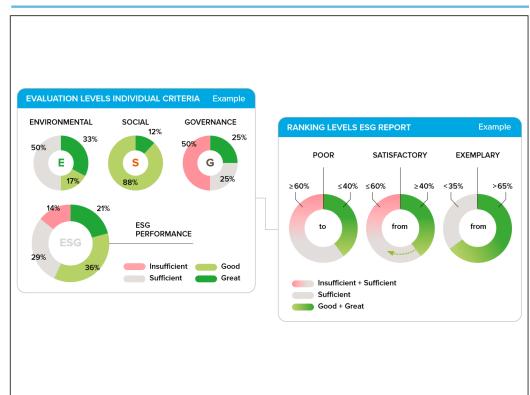
#### Social and Governance among European lenders

	Examples Social kpi's	Examples Governance kpi's				
SOCIAL AND GOVERNANCE	Share of units falling under the	Existence of a strategic risk map				
KPIS	category of special purpose housing (and care)	Gender distribution in leading positions				
	Flexible working conditions for employees					
	For <b>Sustainability-Linked Loans</b> (SLLs): <b>variety</b> of <b>sustainability-related KPIs</b> proportionately balanced using the knowledge of the borrower and considering all three ESG dimensions					
EXPLANATION	Mitigations for climate risks should be transparent (e.g. insurance) for taxonomy alignment					
	Biodiversity and nature will become more relevant					
	In general, there should be a limitation on the number of key only KPIs					
SOLUTION	Reduction of complexity					

# **RITTERWALD's dashboard shows performance at a glance – more explanation provided in the external assessment**

#### Performance overview

#### DASHBOARD

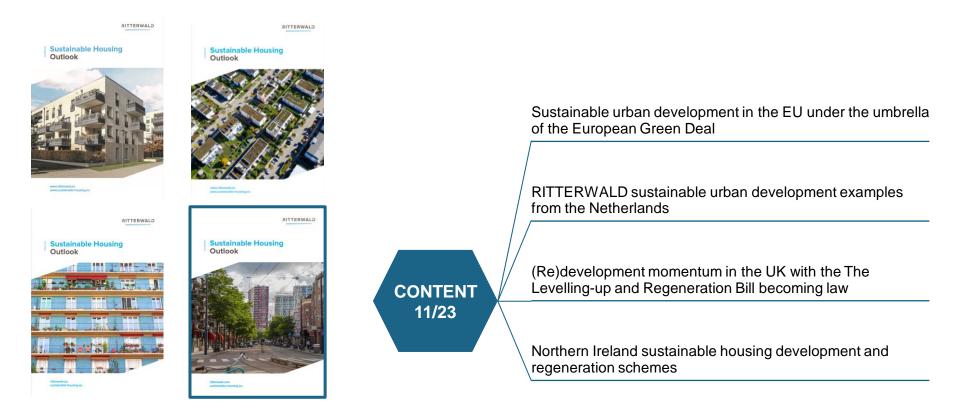


#### **EXPLANATION**

- The dashboard provides an **overview** of the **ESG-report performance**
- For better distinction between E, S and G, all three dimensions are shown separately
- Data quality of ESG report is rated as poor, if <40% of criteria are good/great. It is satisfactory, if 40-65% of criteria are good/great. If >65% of criteria are good/great and no criterion is insufficient, an ESG report is exemplary.

# The fourth edition of RITTERWALDs Sustainable Housing Outlook focuses on urban (re)development opportunities

### First Edition 06/22, Second 10/22, Third 05/23, Fourth 11/23 and Fifth 05/24



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